

## Vacall Industries #101221-GRD

Pricing for contract #101221-GRD offers Sourcewell participating agencies the following discounts:

- 4% discount off MSRP (list price)
- In addition to the discount off MSRP, volume discounts may be negotiated between dealer, customer, and Vacall on a case-by-case basis
- Effective upon execution of this Pricing and Product Change request products manufactured by Gradall Industries, LLC may be subject to a temporary tariff surcharge on all orders. This surcharge will vary but will be capped at 10% through April of 2026, at which time the policy will be reviewed and adjusted or discontinued based on market conditions. The tariff surcharge will not be discounted and will apply to the net combined contract price, including the base model, applicable chassis, and all options and attachments.